



May 18, 2023

Ms. Michelle Cummings  
GracoRoberts  
18027 Bishop Ave  
Carson, CA 90746

RE: 3M™ Nextel™ Ceramic Fibers and Textiles – Closed Selvage

Dear Michelle

With the Nextel Ceramic fibers and textiles business, we are always striving to provide our customers with excellent service. However, as you know, we have been experiencing supply disruptions with Nextel ceramic fabrics that have affected our ability to meet our standard lead times.

Due to limited availability of weaving for closed selvage fabrics, we have made the decision to transition all closed selvage Nextel fabrics to an open selvage construction. After reviewing options, we believe this is the best path forward to providing you with greater product availability and overall service.

We have started the process of internally qualifying the new open selvage fabrics and developing weaving capacity. We hope these new fabrics will meet your needs; however, customers will need to evaluate the open selvage fabrics and determine if they are suitable to their unique application. We intend to eventually phase out closed selvage options and will provide additional dates and details of that transition in the coming months.

Please reach out to your Advanced Materials Division Sales Representative, Application Engineer or me with any questions you might have.

Thank you for choosing Nextel ceramic fibers and textiles and we look forward to continuing to serve you in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'Marithere Tokles'.

Marithere Tokles, Ph.D.  
Vice President Advanced Materials Division, U.S. and Canada  
Transportation and Electronics Business Group  
Cell: 651-263-2601  
mtokles@mmm.com

## Appendix 1

<b>DESCRIPTION*</b>	<b>Material ID</b>
FABRIC AF-10 38 IN CLOSED NEXTEL FT	7100040501
FABRIC AF-10 38 IN CLOSED NEXTEL FT HC	7100034396
FABRIC AF-10 38 IN CLOSED NEXTEL FT HT	7010400935
FABRIC AF-14 38 IN CLOSED NEXTEL FT	7100033888
FABRIC AF-14 38 IN CLOSED NEXTEL FT HC	7100033715
FABRIC AF-14 38 IN CLOSED NEXTEL FT HT	7100042496
FABRIC AF-20 36 IN NEXTEL FT	7100041141
FABRIC AF-20 36 IN NEXTEL FT HC	7100199707
FABRIC AF-20 36 IN NEXTEL FT HT	7100237400
FABRIC AF-29 50 IN NEXTEL FT	7100081999
FABRIC AF-30 36 IN NEXTEL FT	7100040437
FABRIC AF-30 36 IN NEXTEL FT HC	7100040012
FABRIC AF-30 36 IN NEXTEL FT HT	7100169428
FABRIC AF-40 36 IN NEXTEL FT	7100037782
FABRIC AF-40 36 IN NEXTEL FT HC	7100041040
FABRIC AF-40 36 IN NEXTEL FT HT	7100099518
FABRIC AF-62 12 IN NEXTEL FT	7100044343
FABRIC AF-62 30 IN NEXTEL FT	7100035323
FABRIC AF-62 30 IN NEXTEL FT HC	7100040604
FABRIC BF-20 36 IN NEXTEL FT	7100041142
FABRIC BF-20 36 IN NEXTEL FT HC	7100053444
FABRIC BF-30 36 IN NEXTEL FT	7100042516

*\*Sized, heat-cleaned, and heat-treated versions of each fabric will be transitioned*